



THE FLEXI-VAN GROUP



# Supply Chain Management

Solutions Provider  
For The New Millennium.



# Foreword

“Being comprehensive and innovative to give customer the competitive edge...”

*OUR FOCUS ATTENTION is always customer satisfaction. This entails seeing the world from our customers' perspective and a keen understanding of their business objectives and requirements. Only then, can we offer total customized and efficient solutions that mesh with theirs. We have forged strategic alliances with handpicked partners around the world in order to offer customers a total and comprehensive package of supply chain management solutions. We are committed to be inventive and dynamic with the ultimate objective of creating cutting-edge solutions that meet every transportation need of every one of our customers.”*

**ANDREW KH LOW**  
Chairman

*“Foremost in our service-oriented policy is a conscious commitment to stay-ahead flexibility and adaptability, to better cater to the growing and changing needs of our customers. This commitment is clearly reflected in a solid infrastructure and support services geared towards providing solutions that ensure a competitive edge for our clients on a global scale.”*

**MOHD. KAMSOL WARJAN**  
Vice Chairman

# THE FLEXI-VAN GROUP

THE FLEXI-VAN GROUP is closely associated group of companies offering customer a customized Supply Chain Management Solutions (SCM) through transferring of our technical expertise to provide management with valuable guidance and skills, which are our core competencies.

## “Customized Solutions for Customer Satisfaction”



### Our Vision & Mission

THE FLEXI-VAN GROUP will be the foremost supply chain management company that provides a total package of comprehensive solutions to meet a wide spectrum of fast changing requirements of our customers. Each of the company's business units has synchronized its operations with a unique legacy system and method of planning by integrating supply chain management to become a total service provider.

Total customer satisfaction is the prioritized objective and we will achieve this with cost-efficient solutions through the innovative use of a developed IT infrastructure.

With a network of offices nationwide supported by global partners strategically located around the world, Flexi-Van is poised to be the preferred choice of a one-stop service centre with the widest options of customized supply chain solutions.

Supply Chain Management  
Solutions Provider

for the New Millenium ...





### Our Team & Philosophy

Helmed by a team comprising the original visionary founders and a new breed of young enterprising professionals, Flexi-Van is able to demonstrate responsiveness and flexibility when deliberating solutions for customers. Time and resources are heavily invested into staff training to nurture a team with a focused attitude in customer requirements.

Innovative ideas are managed and executed by experienced teams of professionals with the insights to give customers the best quality and value in every service that's being provided. Working together to continually improve the services means we also anticipate the future needs of our customers as well.

This customer-focused attitude is the cornerstone of our corporate culture.



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# FLEXI-VAN LOGISTICS SDN BHD



FLEXI-VAN LOGISTICS SDN BHD was established in 1993 to provide customers a customized Supply Chain Management Solutions (SCM) focusing on helping our customers to streamline their Supply Chain fulfillment process, to reduce cycle time, improve profitability and sustain their competitive advantage.

## Our suite of Logistics Services include:

### Air & Sea Freight

Flexi-Van Logistics offers a complete solution and cost-effective delivery of your freight by air, and multi model freight forwarding. We provide a full door to door service, from time of order placement to delivery to your consignees' premises.

Our fleet of services includes:

- o Air & Sea Freight
- o NVOCC
- o Custom Brokerage
- o International Cargo Insurance
- o Global Real Time Track & Trace

### Transportation

Flexi-Van Logistics has a fleet of vehicles ranging from bonded and non-bonded trucks to hauliers, box vans, and lorries that are capable of handling both lightweight and heavy load cargoes. With this fleet, we are capable of effective handling, distribution, and transportation of a wide variety of goods. We provide nationwide coverage as well as cross border services to Singapore and Thailand.



Effective Logistics Solutions  
to give you a Competitive Advantage ...



### Warehousing

Flexi-Van Logistics' warehouses and open yards are strategically located near major ports for maximum efficiency and convenience. We offer bonded and non-bonded warehouses that are specifically tailored to our customers' requirements. Our expertise are experienced in handling and managing all types of consolidation even when it involves items of unusual size, shape, or pressure sensitivity. Types of services include receiving and storage, inventory management on lowest SKU level, on-line inventory management, pick and pack, cross dock operation, kiting and assembly, stock taking, just in time delivery program, lashing and choking.

### Forwarding

We can also manage the transportation details – such as shipment booking, local carrier routing, tariffs, and customs requirements. You can rely on our local expertise of Customs procedures to ensure proper document handling and swift Customs clearance.

### Shipping

Our expertise as a shipping agent has earned us accolades for our handling of marketing, customer service, systems, finance and operations functions. We handle both containerized and conventional vessels and also including other services such as ship brokering, chartering, feeder service, and tramping.

The fine reputation that Flexi-Van Logistics enjoys arose from a clear and dedicated commitment to service and excellence. It has always been our company's objective to provide services that suite the needs of the individual customer.

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# TRIVAN CONTAINERS SDN BHD

Incorporated in 1997, Trivan Containers undertakes the trading of used and reconditioned containers, and the leasing and renting of containers, and cabins. These containers can be used for shipping or for site storage. Alternately, it can be converted into cabins or special size boxes to suit our customers' requirements.

## Sale & Hire

Trivan Containers sell and lease all types of new and used containers. These containers can be used for shipping or for site storage.

The qualities of these units are assured as all boxes are surveyed and checked by qualified IICL surveyors to ensure conformance to the standard set. New units are manufactured to meet all applicable ISO specifications for use in International Shipping.

Trivan's comprehensive range of units can either be purchased or leased on a daily or monthly basis. In addition to that, we are happy to tailor these packages to suit your specific requirements e.g. lease-purchase arrangement. Alternately, if you wish to purchase the units, we are most willing to design a mutually beneficial package for you.

## Fabricated Cabins – It's much more than a Container

Shipping Containers can be used for many purposes as they are designed and constructed to the highest specification ensuring their safety, strength, and durability.

Trivan can customize a shipping container to cater customer's specific needs. We can build and design your ideal portable building, whether it can be an office, canteen, toilet, kiosk, storage units or any other desirable structure you can think of. We convert containers into on-site offices complete with doors, windows, lighting and etc., as well as living accommodation, workshops, mobile conference rooms, mobile kitchen, sheds and many more. Unlike conventional buildings, you can move them anywhere, anytime you wish.



Customised Solutions for your  
Space and Storage Needs ...

“Unlike conventional buildings,  
you can move them anywhere,  
anytime you wish”



#### Value Added Services

##### Transportation & Logistics Services

Trivan has offices at major ports in Malaysia as well as strong regional network. Timely delivery is guaranteed. Trivan can cater for your transportation/ logistics requirement as a total package through its sister company - Flexi-Van Logistics.

##### Consultancy Services

Managed by an experience team of professionals, who are capable to provide innovative solutions, Trivan adds value in every service that is being provided. Tell us your requirements and our team will advise the best solutions and follow through till the delivery of units to your doorstep.

##### After Sales Services - M&R

Trivan through its synergy with Flexi-Van Services on highly skilled M&R team is capable of handling your boxes promptly and efficiently, as it is part of our commitment to 'Total Quality Service'.



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# FLEXI-VAN SERVICES SDN BHD



Incorporated in 1993, Flexi-Van Services has obtained the Certification of MS ISO 9001:2000 by Lloyd Registered Quality Assurance for its complete range of container related products and services. As the "Complete Container Specialist", the Company offers containers services and products to meet wide-ranging needs of our Customers.



## Container Surveys

Container surveys are conducted by internationally recognized surveyors with IICL qualifications and years of industrial experience.

## Maintenance & Repair Services

Flexi-Van Services is the first and only structural repairer for both dry and reefer containers in Malaysia.

The container maintenance and repair services are carried out by IICL qualified personnel, who are tested regularly to keep their skills and qualifications current.

All the containers repairs can be performed in our depot or mobile emergency container repair service can be carry out at customers' site as and when requested by our Customers.

## Refurbishing, Fabricating & Converting Containers

At customers' requests, Flexi-Van Services can undertake the refurbishing, fabricating, converting and customizing of containers, cabins and steel structures.



Full Containers Services for All your Boxes...

### Trading of Container Parts and Paints

Flexi-Van Services is the wholesaler of container parts and paints in Malaysia. We offer the widest range of container spare parts and paints. Also, we are the sole distributor for Kansai paints in Malaysia.

All parts and paints are competitively priced and sufficient stock levels are maintained for all major products and brands.

We provide direct delivery to our Customers throughout Malaysia.



### Depot Operations

Flexi-Van Services Depot is capable of handling various type and size of the containers with the tailored made systems, facilities, and equipments.

Our Container Yard Management System (CYMS) allows quicker and more efficient turn around of our Customers' containers and a much higher standard of our workmanship. This directly reduces our Customers' overheads and costs, which consequently gives our Customers the competitive advantage.

Furthermore, our depot operations processes were developed along with Value added IT services includes:

- o Container status data integration: periodic batch uploading of data in various formats to our customer system.
- o EOR data integration: On Cedex format, data transmit electronically to customer system.
- o Digital photo of damaged containers are sent electronically as supporting documents for fast approval.
- o Safe and secure virtue private network.



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# TA TRAVEL SDN BHD



TA TRAVEL is an associated company of TA Enterprise Berhad, and a member of the Flexi-Van Group. It is a one-stop travel center that is quipped to cater to every need of the individual, group, or corporate travelers.



## Range of services include:

### Malaysia Tours

In tandem with the country's call to promote domestic travel, TA Travel have specially designed packages for everyone. Bringing you from the hustle and bustle of city life, to the serene nature of the virgin islands along our coastline, you will definitely yearned to return for more. Explore Malaysia and drench yourself in the colourful waters of vivid culture, traditional hospitality, and matchless heritage.

### International Tours

TA TRAVEL's international tours represent the cream of the crop around the world. Each itinerary provides intimate exposure to the natural and cultural elements of each destination, and is supported by its beyond the ordinary planning, style and inclusions.

Travel with TA Travel, less hassle, more time and peace of mind.

### Free & Easy

TA Travel arrange affordable, value for money free and easy packages to suit your travel preference and budget.

With a network of affiliations with major airlines and hotels in the region, we can cater for all your diverse needs and requirements.

TA Travel is supported by a team of experienced tour specialists to help you make a difference in your travel plans.



Your One Stop Travel Solutions ...

### Hotel Reservation

We know that your accommodation is an important feature of your trip. Through affiliations with hundreds of hotels and hospitality facilities, TA Travel offers very attractive rates and choices to various establishments worldwide.



### Ticketing

We book the best reliable airlines, and carefully coordinate your touring to fit in with flight and travel schedules. We specialize in short trips to long haul flights for business travelers or holiday makers – be sure to ask our ticketing staff about special airfare rates that can be arranged in conjunction with your tour. It is this integration that makes our tours smooth, satisfying experiences.

### Cruise

TA Travel arranges special selection of cruise packages to suit everyone's fancy, requirements, and budget. Each cruise liner is fully equipped with the latest entertainment and leisure facilities. Enjoy your dream vacation on board a luxury cruise liner, and come back with fond memories.

### Other Travel Services

We also provide corporate travel and incentive trips, event management and other travel-related services.

Quality with affordability is our promise, and the high number of returning satisfied customer is a clear measure of our success in delivering this promise.

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## NWA TRAVEL SDN BHD

Incorporated in 1996, NWA Travel Sdn Bhd is now the GSA for Delta Air Lines in Malaysia. Delta is growing and becoming the world's largest airline through merger with Northwest Airlines. Together, Delta and Northwest fly customers to more destinations worldwide than any other carrier – more than 375 in 66 countries and serve more than 170 million passengers each year.

### Delta SkyMiles® & Northwest WorldPerks®

Between Delta SkyMiles® and Northwest WorldPerks® members will retain their previous mileage balances and elite status on their respective airlines, so there's no need fret. Those hard-earned miles and elite status are safe. In fact, as a SkyMiles Medallion or a WorldPerks Elite member, you will now enjoy automatic complimentary upgrades when booking DL or NW coded flights, operated by either carrier.



Earning and redeeming miles is easier than ever before. The SkyMiles program boasts more than 100 worldwide partners, all of which offer amazing mileage-earning deals. And members may now redeem miles on more flights every day or redeem miles on products and experiences, through Pay with Miles program, SkyMiles Online Auction and Medallion Marketplace. To wrap things up, new Three-tier Award structure provides more flexibility and options to customers redeeming miles for Award Travel.

So what are you waiting for? It's time to make the most of your miles.

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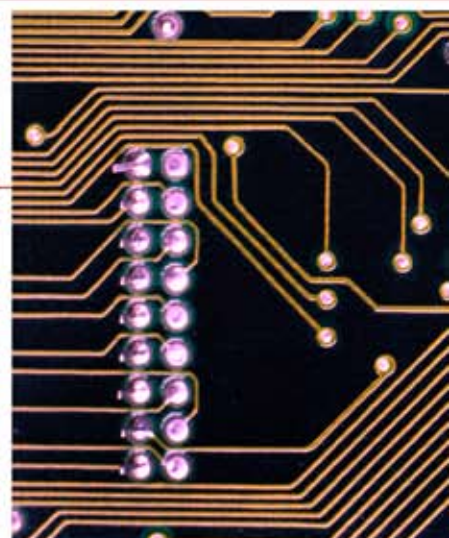


## FLEXI-VAN SOLUTIONS SDN BHD

FLEXI-VAN SOLUTIONS SDN BHD (FVSL) was incorporated in the year 2000, a demonstration of the group's commitment to invest in a future dominated by IT-driven marketing strategies.

FVSL act as backbone of our entire organization in providing IT solutions, which includes strategic, process and technical guidance to develop a state-of-the-art IT infrastructure focusing on cost saving and satisfy our customer requirements.

FVSL specializes in a wide range of services that includes system integration, networking, technical service and support, e-logistics software development, web design, and project management. Among our many achievements towards Flexi-Van Group of Companies are Intranet Integration with the in-house programs, Flexi-Van Group Annual Leave Application System, Container Fulfillment Management System, Container Track and Trace System, and Website re-designing.



IT Solutions Provider  
for your Business ...

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## • Our Unique Edge

WE OFFER CUSTOMERS A COMPETITIVE ADVANTAGE on three fronts which add up to a formidable, unmatched and intelligent proposition. The three strong platforms are defined as:

- o A global network of alliances to service customers domestically, regionally and internationally.
- o A closely associated group of companies offering customers a comprehensive package of customized supply chain management solutions.
- o A solid and experienced management with an extensive network of contacts and alliances.



FV KUMPULAN SYARIKAT  
FLEXI-VAN

## • Looking Ahead

Steered by our vision to be a premier supply chain management company, Flexi-Van continues to strive for excellence in providing customers with cost efficient and IT-based solutions that are honed to meet specific requirements.

Foresight and good leadership arm in arm with professionalism and expertise will consolidate our working relationship with customers and global partners.

The requirements of customers will continue to change in the dynamic and volatile global market place. The Flexi-Van Group looks forward to each and every challenge to develop innovative solutions that will create waves in the supply chain management business around the world.





# Visit us at: <http://www.flexi-group.com>

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Supply Chain Management Solutions Provider For The New Millennium.